



PRITHVI

Fact Sheet - Consolidated Financial Data , Third Quarter , 2005-2006

**Profit and Loss Account summary for the Quarter ended
(Consolidated as per Indian GAAP)**

	(Rs.Lakhs)				
Particulars	December'05	December'04	Growth %	September '05	Growth % in Q3 over Q2
Income from software services, products and business process management	11,651.82	8,264.03	40.99	10101.73	15.34
Software Development and business process management expenses	8,566.53	5,816.56	47.28	7479.75	14.53
Gross Profit	3,085.29	2,447.47	26.06	2,621.98	17.67
Selling and Marketing expenses	413.82	499.76	(17.20)	369.71	11.93
General Administration expenses	1,352.06	1,084.93	24.62	1123.88	20.30
	1,765.88	1,584.69	11.43	1,493.59	18.23
OPERATING PROFIT BEFORE INTEREST , DEPRECIATION AND AMORTIZATION	1,319.41	862.78	52.93	1,128.39	16.93
Interest & Financial Costs	49.87	2.63		29.08	71.49
Depreciation and Amortization	12.66	8.93	41.77	9.67	30.92
OPERATING PROFIT AFTER INTEREST, DEPRECIATION AND AMORTIZATION	1,256.88	851.22	47.66	1,089.64	15.35
Other Income	185.72	-98.88	(287.82)	105.71	75.69
Provision for Investments	0.00	0.00			
NET PROFIT BEFORE TAX	1,442.60	752.34	91.75	1,195.35	20.68
Provision for taxation	7.91	0.00		0.37	2,037.84
NET PROFIT AFTER TAX	1,434.69	752.34	90.70	1,194.98	20.06
Equity shares , par value Rs 10/ each	18077000	6077000	197.47	13077000	38.24
Earnings per share					
Basic & Diluted	Rs. 7.94	12.38	(35.89)	9.14	(13.15)

Fact Sheet - Consolidated Financial Data , Third Quarter , 2005-2006

**Profit and Loss Summary for the third Quarter ended 31st December 2005
(Consolidated as per Indian GAAP)**

(Rs.Lakhs)				
Particulars	December' 05	December '04	Growth %	Year ended March' 05
Income from software services, products and business process management	31575.88	21466.86	47.09	30512.77
Software Development and business process management expenses	23199.01	16466.35	40.89	22775.30
Gross Profit	8376.87	5000.51	67.52	7737.47
Selling and Marketing expenses	1348.11	1590.40	(30.22)	2668.03
General Administration expenses	3498.77	1932.08	119.99	2161.34
	4846.88	3522.48	37.60	4829.37
OPERATING PROFIT BEFORE INTEREST , DEPRECIATION AND AMORTIZATION	3529.99	1478.03	138.83	2908.10
Interest & Financial Costs	105.32	5.16		27.64
Depreciation and Amortization	32.00	26.80	19.40	44.81
OPERATING PROFIT AFTER INTEREST, DEPRECIATION AND AMORTIZATION	3392.67	1446.07	134.61	2835.65
Other Income	268.58	293.54	(8.50)	33.75
Provision for Investments	0.00	0.00		0.00
NET PROFIT BEFORE TAX	3661.25	1739.61	110.46	2869.40
Provision for taxation	8.65	0.00		0.41
NET PROFIT AFTER TAX	3652.60	1739.61	109.97	2868.99
Equity shares , par value Rs 10/ each	18077000	6077000	197.47	6077000
Earnings per share				
Basic & Diluted	Rs. 20.21	28.63	(29.41)	47.21

FACT SHEET - CONSOLIDATED FINANCIAL DATA - THIRD QUARTER 2005-2006

REVENUE BY GEOGRAPHICAL SEGMENT

	December'05	September'05	December'04	LTM, December '05	LTM, December '04
	%	%	%	%	%
USA	99.95	99.91	99.97	99.96	99.94
India	0.05	0.09	0.03	0.04	0.06
Total	100	100	100	100	100

REVENUE BY SERVICE OFFERING

	December'05	September'05	December'04	LTM, December '05	LTM, December '04
	(%)	(%)	(%)	%	%
Tech Outsourcing	51.32	53.5	63.15	57.25	65.32
Business Intelligence	34.62	34.89	32.87	33.73	34.68
Network Solutions	10.31	7.5	0	5.86	
KPO	0.5	0.4	0	0	
Other Services	3.25	3.71	3.98	3.16	
Total Revenue	100	100	100	100	100

REVENUE BY PROJECT TYPE *

	December'05	September'05	December'04	LTM, December '05	LTM, December '04
	(%)	(%)	(%)	(%)	(%)
Fixed Price	12.2	11.9	8.37	11.5	10.3
Time and Materials	87.8	88.1	91.63	88.5	89.7
Total	100	100	100	100	100

REVENUE BY INDUSTRY

	December'05	September'05	December'04	LTM, December '05	LTM, December '04
		(%)		(%)	(%)
Banking, Financial and Insurance	14.8	10.33	16.27	15.34	16.5
<i>E-Governance</i>	0.00	0.00	4.27	0.00	4.58
<i>Embedded</i>	2.64	2.51	1.88	2.44	1.44
Health Care	10.97	18.28	18.18	15.74	17.5
Manufacturing	17.23	17.79	18.82	16.15	18.08
Retail	13.55	5.06	3.73	12.17	4.05
Technology	30.50	38.53	36.85	32.30	37.85
Telecom	10.31	7.5	0	5.86	0
Total	100.00	100.00	100.00	100.00	100.00

Client Data

	December'05	September'05	December'04
Number of Clients			
Active	63	59	52
Adding during the quarter	3	1	1
Accounting for > 5% of the revenue	1	0	0
Number of Million Dollar Clients			
<1 Million Dollar *	8	12	35
1 Million Dollar +*	37	40	14
2 Million Dollar +*	12	6	6
Client contribution to Revenue			
Top Client	11.40	4.50	6.63
Top 5 Clients	26.90	18.00	23.62
Top 10 Clients	38.96	29.50	37.66
Repeat Business	87.39	87.00	87.50
Account Receivables - LTM (in days)	97.28	117.14	102.33

LTM-Last Twelve Months

* LTM Revenues

Employee Metrics

	December'05	September'05	December'04
	1071	967	886
Total Employees	1000	914	860
S/W Professionals	967	902	860
<i>Billable</i>	33	12	0
<i>Trainees</i>	71	53	26
Sales and Support	125	80	250
Gross Addition	104	64	222
Net Addition	7%	9%	8%
Attrition % (LTM)			